



High Impact Presentations

Location: 16B Mozart Str., Dale Carnegie Training Office 597 € + TVA/ participant

DESCRIPTION:

The program is built around the needs of the contemporary professional, allowing them to better handle their meetings, from the point of gaining credibility and onwards to winning the people's commitment to the changes, programs and activities they need to implement.

Participants will walk away with the confidence and skills to deliver presentations with greater impact and persuasion power, thereby providing an even greater contribution to their company.

7 Public Presentations7 Video Recordings7 Coaching Sessions 1-to-1

Delivered by 2 trainers

WHO SHOULD ATTEND

Professionals that need to be persuasive and drive those that attend their presentations to accept, embrace and drive the changes and ideas they are promoting.

FORMAT:

The program is comprised of seven videotaped presentations coached by two professional trainers with presentation expertise. For each presentation there is a structure analysis, a model, and then the actual presentation — with coaching being done both during the presentation and immediately after, during an individual review of the recording.

This training mechanic gives the participants the possibility to present and immediately after see on tape how they came across to their audience.

Each presentation focuses on issues that will support business professionals in their efforts to persuade and involve their audiences.

The class is small. The environment is supportive. The work is intense. And the results are outstanding. Join us.

Note: Because of the one-on-one coaching, class size is limited to a maximum of 10 participants.

PRESENTATION TOPICS:

Module 1 Creating a positive first impression

Module 2 Increasing credibility

Module 3 Presenting complex information

Module 4 Communicating with greater impact

Module 5 Motivating others to action

Module 6 Responding to pressure situations

Module 7 Inspiring people to embrace change

LEARN HOW TO

- Deliver convincing presentations
- Make memorable and dynamic openings and closings
- Use question and answer techniques
- Apply visual aids and evidence to persuade audiences
- Close presentations with credibility and impact

DELIVERY EXPERIENCE IN NUMBERS:

- > 1.500 days of training during 9 years
- > 250 companies